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5 **ADDITIONAL BUSINESS EXPERIENCE OF RICHARD A. NORMAN**
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10 PRIOR WORK POSITIONS AND EXPERIENCE
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12 In addition to my responsibilities as President of EHA I have been active in other energy related
13 business and activities. I have served as President of the Granite State Hydropower Association for
14 more than 10 years. For the past 34 years I have served as Treasurer and Vice President of
15 Honeoye Storage Corporation (HSC), an underground natural gas storage company located in
16 upstate New York. The Federal Energy Regulatory Commission (FERC) regulates HSC's
17 operations. From 1989-1990 I served as a Senior Vice President of Oxford Energy Company, a
18 developer of tire fired waste plants.

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20 Prior to founding EHA I was Senior Vice President of J. Makowski Associates, Inc. (JMAI), an
21 energy development company located in Boston, Massachusetts. While at JMAI I acted both as a
22 consultant for and developer of several natural gas, hydroelectric and other energy projects. In that
23 capacity I held offices in several related companies including that as President of Essex Company,
24 developer of the Lawrence Hydroelectric project in Lawrence, MA. Upon leaving JMAI in 1983 I
25 obtained the development rights held by JMAI to several hydroelectric projects that led to the
26 formation of EHA.

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28 Prior to joining JMAI in 1975, I served as a Special Assistant to the head of the U.S. Maritime
29 Administration. In that capacity I was responsible for encouraging the construction of liquefied

1 natural gas (LNG) tankers in the United States. From 1970 to 1972 I was employed as Assistant to
2 the President of Distrigas Corporation, an importer of LNG. Prior to 1968 I served in a variety of
3 seagoing billets in the United States Navy nuclear submarine force.

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